

LSL Partner Consulting Pte Ltd

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<p>Personal Date of Birth : 27 October 1952 Citizenship : Malaysian (Singapore PR) Civil status : Married, with one daughter (age 18)</p>	<p>Current Positions and Activities</p> <ul style="list-style-type: none"> • Founder & Director, LSL Partners Consulting Pte Ltd • Consultant, SGP International Management Academy • Vice Chairman and Asia Hub Chair, International Council of Management Consulting Institutes (ICMCI) • Consultant, Management Consulting Committee of the China Enterprise Confederation (CEC) • Fellow Certified Management Consultant (FCMC) and Council Member, Institute of Management Consultants Singapore • Council Member and Chairman of Finance & Audit Committee, Nanyang Academy of Fine Arts, Singapore • Frequent speaker and facilitator in regional conferences 	<p>Liew Shin Liat</p> 
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<p>BUSINESS EXPERIENCE</p>	<ul style="list-style-type: none"> • 24 years in management consulting and executive development in Asia Pacific, with the last 6 years focusing on China market • 9.5 years in operations management in pharmaceutical industry during which he provided internal consultancy on IT and implemented Good Manufacturing Practices • Core competencies in strategy development and execution, supply chain management, process redesign, glocalization and entrepreneurial development in Asia Pacific
<p>Jan 2002 to date</p>	<p>LSL Partners Consulting Pte Ltd, a boutique consulting firm focussing on Asian markets, especially China, Founder and Director</p> <ul style="list-style-type: none"> • Focused on assisting clients to catalyse change and spur business growth, including catalytic consulting, organizational learning, and enhanced capital (matching financial and management resources for growing businesses. • Specialized in strategy execution, globalization of growing companies and the Greater China markets • Consulted with European (especially Italian) medium-sized companies in entering into China markets • Consulted with Singapore and China-based companies. Conducted executive development programs and strategy consulting projects in China. Established wide business relationship, consulting associates and client network in several major cities in China. • Clients include Chinese grouping companies (such as Jiu Zhi Tang Pharmaceutical Group), Singapore Government Ministries and Statutory Boards (such as Ministry of Health, Singapore International Enterprise), listed companies on the Singapore Stock Exchange (such as Sin Soon Huat, Fu Yu, Qian Hu), multinationals such as Hewlett-Packard, Seagate and DHL. • Gave public seminars, consulted and conducted training programs for senior executives at various universities (such as Tsinghua), industry associations (such as China Enterprise Confederation), and some State-owned and private enterprises in China.

Jan 2008 to Dec 2009	<p>SGP International Management Academy, an integrated service provider in education, training and consulting, Consultant / Deputy President / Member of Academic Board</p> <ul style="list-style-type: none"> • Focused on sharing good practices and "heartware" of exemplary industries from Singapore with clients in China or other selected countries. Healthcare, service outsourcing, educational services and logistics are targeted industries. • Consulted with various hospitals in China in service and quality management, management upgrading, performance improvement and leadership development. • Facilitated the marketing and promotional activities of the Singapore Healthcare Management Consortium in China
Jan 2001 to Dec 2001	<p>Droege & Comp. Singapore Pte Ltd, a niche German consulting practice focusing on implementation, Vice President Asia Pacific and Head of Life Science Competency Centre</p> <ul style="list-style-type: none"> • Assisted a German pharmaceutical company in establishing a representative office and growing business in Asia Pacific. Conducted an industry analysis on nutraceuticals and negotiated for a joint venture arrangement in China. • Enhanced consulting team capabilities by education, training and knowledge transfer. • Increased fee revenue and developed consulting client relationships in Germany, Singapore and China.
Jan 1988 to Dec 2000	<p>Ernst & Young Consultants Pte Ltd, a leading process and technology consulting firm, Vice President / Director, Asia Pacific Lead in Supply Chain and Life Sciences</p> <ul style="list-style-type: none"> • Served over eighty clients, as Project Director on about fifty engagements and Project Manager on thirty engagements. Played a leading role in establishing the strategy consulting practice of the Singapore office. Specialised in Supply Chain and Channel Marketing Management, Business Process Reengineering, and Strategy Development. Applied multidisciplinary and integrated problem-solving approach in addressing complex client issues in Asia Pacific (especially Singapore and China) • As the Director in charge of professional training of consultants in E&Y. Conducted many runs of the "Introduction to Management Consulting Process" program and trained more than 150 consultants of Ernst & Young Consultants in Asia Pacific. • Helped build the practice from about 30-people to 100-people strong, with fee revenue of about S\$12 million in Singapore, and S\$80 million for the regional/global key accounts.
Mar 1986 to Dec 1987	<p>Booz Allen & Hamilton Singapore Pte Ltd, a leading strategy consulting firm, Associate</p> <ul style="list-style-type: none"> • Specialized in industry analysis, market study, manpower review, productivity improvement, and information systems planning. • Took charge as a Lead Consultant in a major manpower review of a major department within the Ministry of Home Affairs of Singapore, leading to major cost saving and improvement in service quality. • Conducted various consulting projects in Singapore and the region, including clients in banking, public sector, insurance, and manufacturing industries.
Sep 1975 to Dec 1984	<p>Beecham Pharmaceuticals Pte Ltd, a leading semi-synthetic manufacturer, Plant Manager</p> <ul style="list-style-type: none"> • Commissioned the very first computer process controlled plant in the Beecham Group. Assisted in developing procedures and manuals leading to FDA approval. • Managed laboratory and plant personnel based on stringent requirements on Good Manufacturing Practices (GMP) and fostered professional team-work among staff. • Held various positions as Development Chemist, Plant Chemist, Laboratory Manager, and Amoxicillin Plan Manager. Developed and improved several standard analytical methods, resulted in enhanced quality assurance for raw materials, intermediate and finished products. Optimized plant processes with improvement in yield and quality.
EDUCATION	<ul style="list-style-type: none"> • 1985 MBA, IMD, Lausanne, Switzerland • 1975 BSc (Hons) in Chemistry, former Nanyang University, Singapore
OTHER QUALIFICATIONS AND PROFESSIONAL AFFILIATION	<ul style="list-style-type: none"> • Certificate IV in Training and Assessment (TAA40104), November 2008 (recognised within the Australian Qualifications Framework) • Orchestrating Winning Performance -- IMD (International Institute for Management Development), Lausanne, Switzerland, June 1998 and June 2003 • Discovery Event – Eco-Innovation in the Global Marketplace, IMD (International Institute for Management Development), Lausanne, Switzerland, October 1999 • Diploma in Chinese Medicine, Kang Ming Chinese Medicine Training Center, Singapore, 1983 • Fellow Certified Management Consultant, Institute of Management Consultants Singapore • Diploma in Administrative Management Institute of Administrative Management, UK

	<ul style="list-style-type: none">• Certificate in Industrial Management Institution of Industrial Managers, UK
LANGUAGES	Chinese, English (fluent) Bahasa Malaysia (fair) Japanese (basic knowledge) Dialects: Khek, Cantonese, Hokkien, Teochew
INTERESTS	Travelling, Taiji exercise, reading, Eastern and Western management models